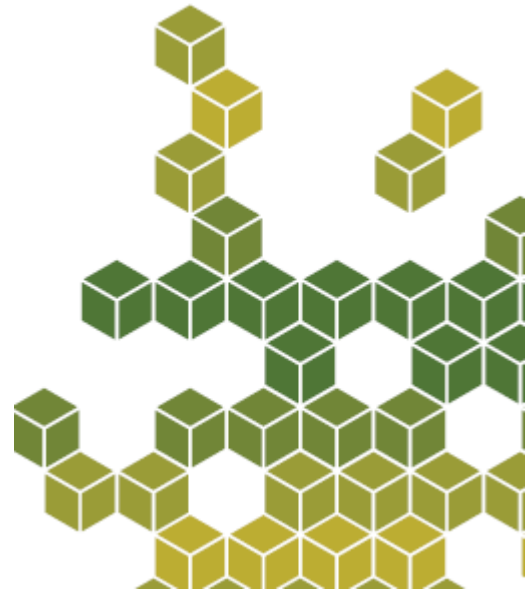




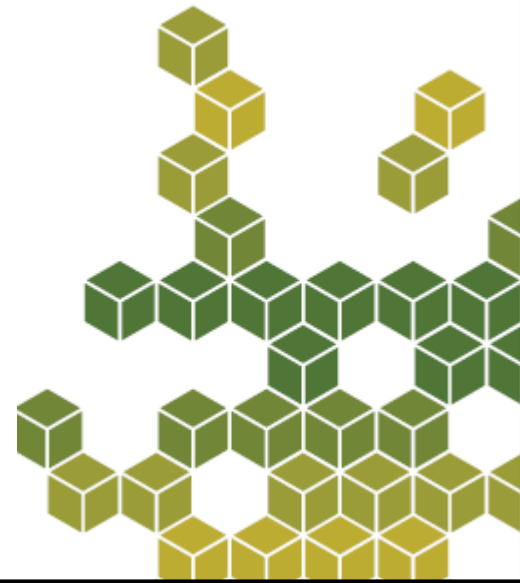
Northern Labour Market Committee

November 20th, 2019



Learn more about SIMSA

- Who is SIMSA?
- About SIMSA
- SIMSA's vision
- SIMSA's members and clients
- What SIMSA does



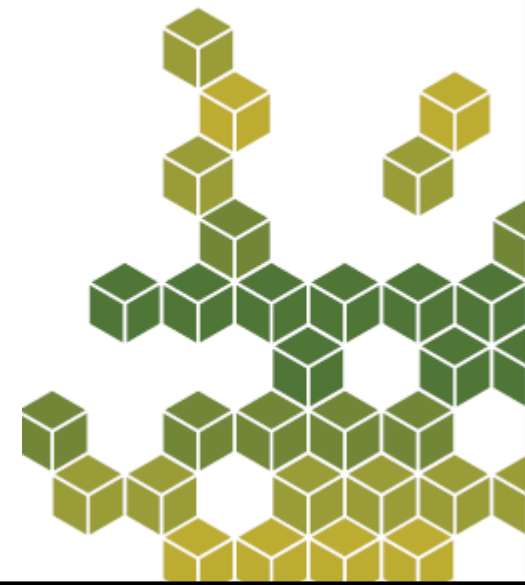
Who is SIMSA?

- Saskatchewan based non-profit industry association
- Members: e.g. fabrication shops, environmental consultants, drill bit services, protective wear, construction companies, cranes and scaffolding
- Saskatoon office serving SK with 3 staff
- Clients – BHP, Husky Energy, Mosaic, Nutrien, SaskPower, TC Energy, SaskEnergy



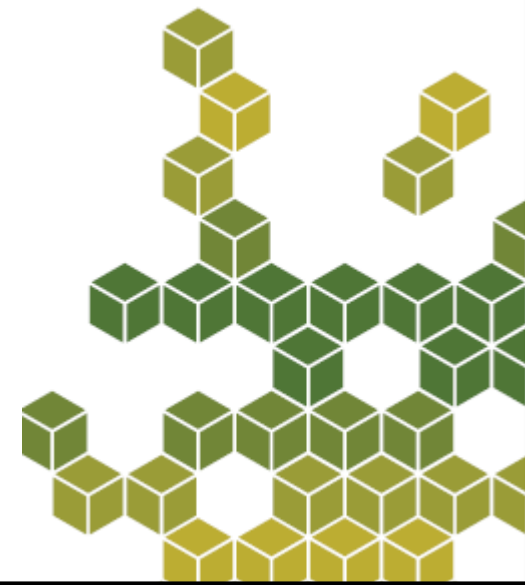
About SIMSA

- Promoting Saskatchewan solutions for the global resource industry
- World class solutions for the resource sector – providing goods and services to industrial, mining, and energy projects
- SIMSA represents over 200 companies active in Saskatchewan – totaling over \$15-billion in annual revenues and 30,000 employees



SIMSA's Vision

- Is to help members sell more products and services
- Represent members' shared interests to their target market, government, and others – both inside and outside SK
- Help build a more globally competitive supply chain and capacity in SK





SIMSA's Members





Photo courtesy of Gee Bee Construction



Photo Courtesy of Western Heritage



Photo Courtesy of Chinook Scaffolding



Photo courtesy of JNE Welding




SIMSA's Clients



Half of the world's food supply
is due to fertilizer.



Saskatchewan Industrial & Mining
Suppliers Association Inc



You care where your *coffee* is
sourced from - *why not your oil?*



Saskatchewan Industrial & Mining
Suppliers Association Inc



Uranium - the most powerful solution to carbon

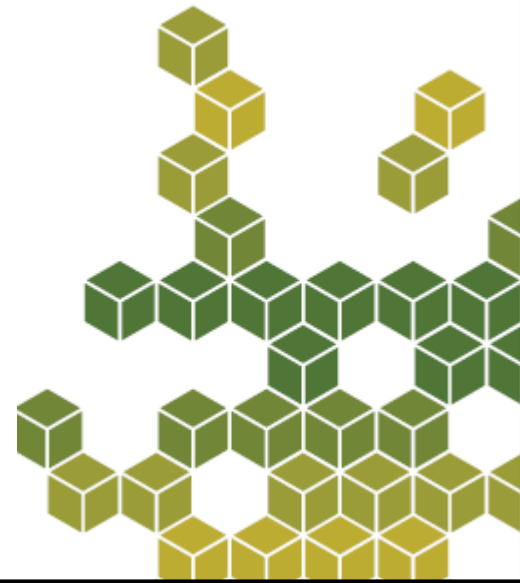
*Pictured: Cameco Corporation's
Cigar Lake mine in northern Saskatchewan.*



Saskatchewan Industrial & Mining
Suppliers Association Inc

What SIMSA does

- Brings buyers and sellers face-to-face
 - Supply Chain forums



Saskatchewan Oil and Gas Supply Chain Forum

October 3 | Delta Hotel, Regina SK

[Register Online Here](#)



Featuring participating companies:

Husky, Crescent Point, Teine, Stantec, DEEP, Enbridge, TC Energy, Schlumberger, Worley Parsons, Kingston Midstream, FCL and more.





The Saskatchewan Mining Supply Chain Forum

April 21- 22, 2020

Prairieland Park, Saskatoon

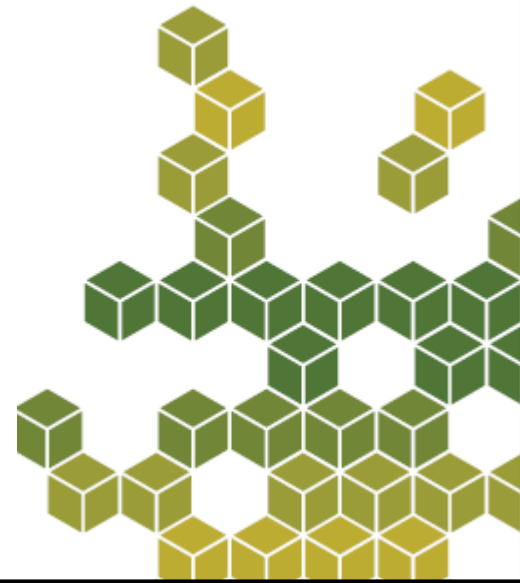
Featuring presentations by:

- Nutrien
- SSR Mining
- Orano Canada Inc.
- The Mosaic Company
- K+S Potash Canada
- NexGen Energy Ltd.



What SIMSA does

- bring buyers and sellers face-to-face
 - Roundtable events

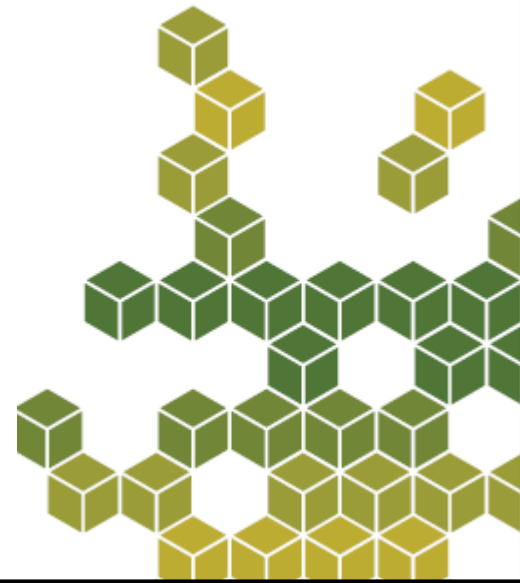






What SIMSA does

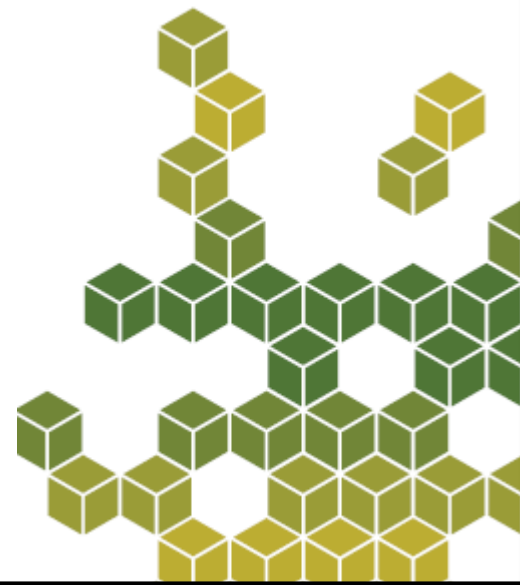
- bring buyers and sellers face-to-face
 - Speed Networking





What SIMSA does

- Data base
 - Listing of SIMSA members
 - Free access to clients



Saskatchewan's best
industrial suppliers are
only a click away...



Saskatchewan is a global leader in potash and uranium mining plus Canada's second largest oil producer. And SIMSA members have delivered the ideas, materials and services to make it possible.

Find a Saskatchewan Supplier at the *Saskatchewan Supplier Database*



SKSD.ca

Find and Sort suppliers by:

- *Abilities/services*
- *Typical project size*
- *Indigenous affiliations and ownership*
- *ISNetworld, Ariba, ComplyWorks, etc. registrations*
- *And more!*

FUNDING SPONSORS



BHP



Nutrien

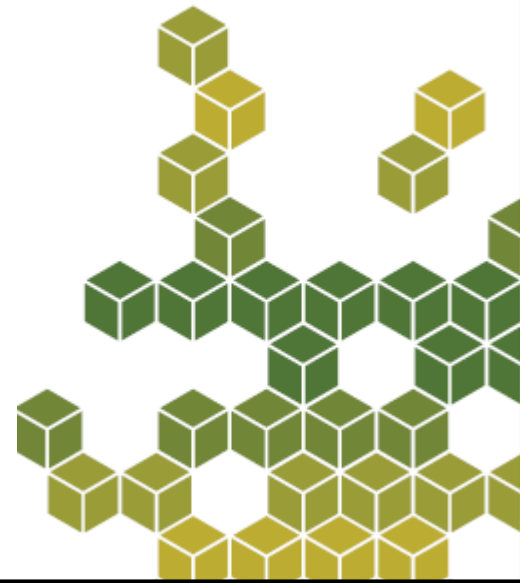


TransCanada



What SIMSA does

- Educating
 - Variety of workshops, for example:
 - Social media marketing for industry
 - Gender equity in Mining Works SK
 - Indigenous Awareness workshops
 - PwC study



The Economic Impact Quadruples When You Shop Local!



SIMSA

Saskatchewan Industrial & Mining
Suppliers Association Inc

www.simsa.ca

What one procurement dollar means to Saskatchewan:

When spent with an
out-of-province supplier

When spent with an
in-province supplier



Economic output

\$ 0.39

\$ 1.51

GDP

\$ 0.56

\$ 0.86

Labour income

\$ 0.23

\$ 0.34

Taxes

\$ 0.12

\$ 0.18

The SIMSA Economic Footprint

A summary of the direct, indirect (supply chain), and induced (employee spending) impacts of members of the Saskatchewan Industrial and Mining Suppliers Association (SIMSA) in 2018

Based on global sales



\$15.1 billion
in revenue



\$8.263 billion
in GDP



30,363
FTE jobs



\$2.1 billion
in labour income



\$2.0 billion
in total tax
contribution

Based on sales in Saskatchewan only



\$3.9 billion
in output



\$2.1 billion
in GDP



\$870 million
in labour income



\$529 million
in total tax
contribution



What can we do for you?

Phone: 306-343-0019

Email: julia.ewing@simsa.ca

Web site: www.simsa.ca

